

**MONTANA HIGHER EDUCATION STUDENT ASSISTANCE CORPORATION (MHESAC)  
BOARD OF DIRECTORS CONFERENCE CALL MEETING  
MEETING SUMMARY**

**April 8, 2008**

<b>Call to Order</b>	The meeting was called to order at 8:30 a.m. by Chair Fred Flanders.
<b>Members Present</b>	Fred Flanders, Royal Johnson, Stephen Barrett, Kerra Melvin, Mark Semmens, Lila Taylor, Bill Thomas
<b>Members Absent</b>	None
<b>Officers Present</b>	Sheila Stearns, President; Mick Robinson, Vice President; Judy Chapman, Secretary; Bruce Marks, Treasurer
<b>Others Present</b>	Jim Stipcich, SAF President Jolene Selby, SAF EVP/Chief Financial Officer Don Oliver, SAF EVP of Sales and Marketing Lowell Wollitz, SAF EVP of Borrower Services Scott Todorovich, SAF EVP/Chief Information Officer Dennis Doherty, SAF EVP of Human Resources Simon Poole, SAF EVP/Chief Operating Officer Kelly Chapman, SAF EVP Foundation Activities Sharon Eslick, Administrative Affairs Manager (Recorder)
<b>Guests</b>	Jim Bell, SAF Board Chair Seamus O'Neill, Liscarnan Solutions

**INFORMATIONAL ITEMS PRESENTED**

**BOARD EDUCATION ITEMS**

- Educational Presentation on Economics of Student Loans

**BOARD DISCUSSION OF ITEMS IMPACTING STRATEGY**

- Industry and Business Conditions and Implications for MHESAC
  - Response of Lenders to College Cost Reduction Act and Reduced Yields
  - Financial Markets and Liquidity Crunch
  - DofE Proposed Rules
  - Sunshine Act
  - Reauthorization of the Higher Education Act
- April 2008 CFAC Meeting scheduled for April 15

**MHESAC PERFORMANCE REPORTS**

- FYTD Loan Acquisition Activity
- Revised FYTD 2008 Strategy Checkup
- Revised FYTD 2008 OMTI Scorecard
- FYTD Financial Statements and Narrative
- FYTD Management Reports
- Bond Interest Rate Performance

## **OTHER BUSINESS ITEMS**

- AY 08-09 Montana Loan Strategy
- Proposed Borrower Benefits for Existing Loans and AY 08-09 Loans
- Pre-October 1 Non-Montana Loans Activity
- Acquiring Non-Montana Loans held by MSLF
- AY 2009-10 Montana Loan Activity

## **BOARD GOVERNANCE ITEMS**

- Report on the Board of Regents Work Group on Student Loans

## **INFORMATION SHARING ON SAF ACTIVITIES**

- SAF's Loan Servicing Transaction Activity Report
- SAF Loan Volume (Servicing and Loan Generation)
- Marketing and Communications Update

## **BOARD ACTIONS TAKEN**

- Acceptance of Audit Committee Report
- Approval of Board Minutes of 1/17/08; 2/13/08; 2/20/08; 2/27/08; 3/5/08 and 3/19/08
- Approval to form a Task Force of MHESAC Members to address Board of Regents Work Group Recommendations
- Approval to continue with borrower benefits on existing loans for the next 12 months to be reconsidered by the Board on an annual basis
- Approval to send letter to Broker-Dealers about reduction of fee

## **FUTURE BOARD MEETING DATES**

<b>Date/Location</b>	<b>Time</b>
April 23, 2008 – Board Conference Call	2:00 p.m.
May 7, 2008 – Board Conference Call	2:00 p.m.
May 21, 2008 – Board Conference Call	2:00 p.m.
June 11, 2008 – Board Conference Call	2:00 p.m.
June 19, 2008 – Annual Meeting - Helena	8:30 a.m.

**Adjournment:** The meeting was adjourned at 3:50 p.m.